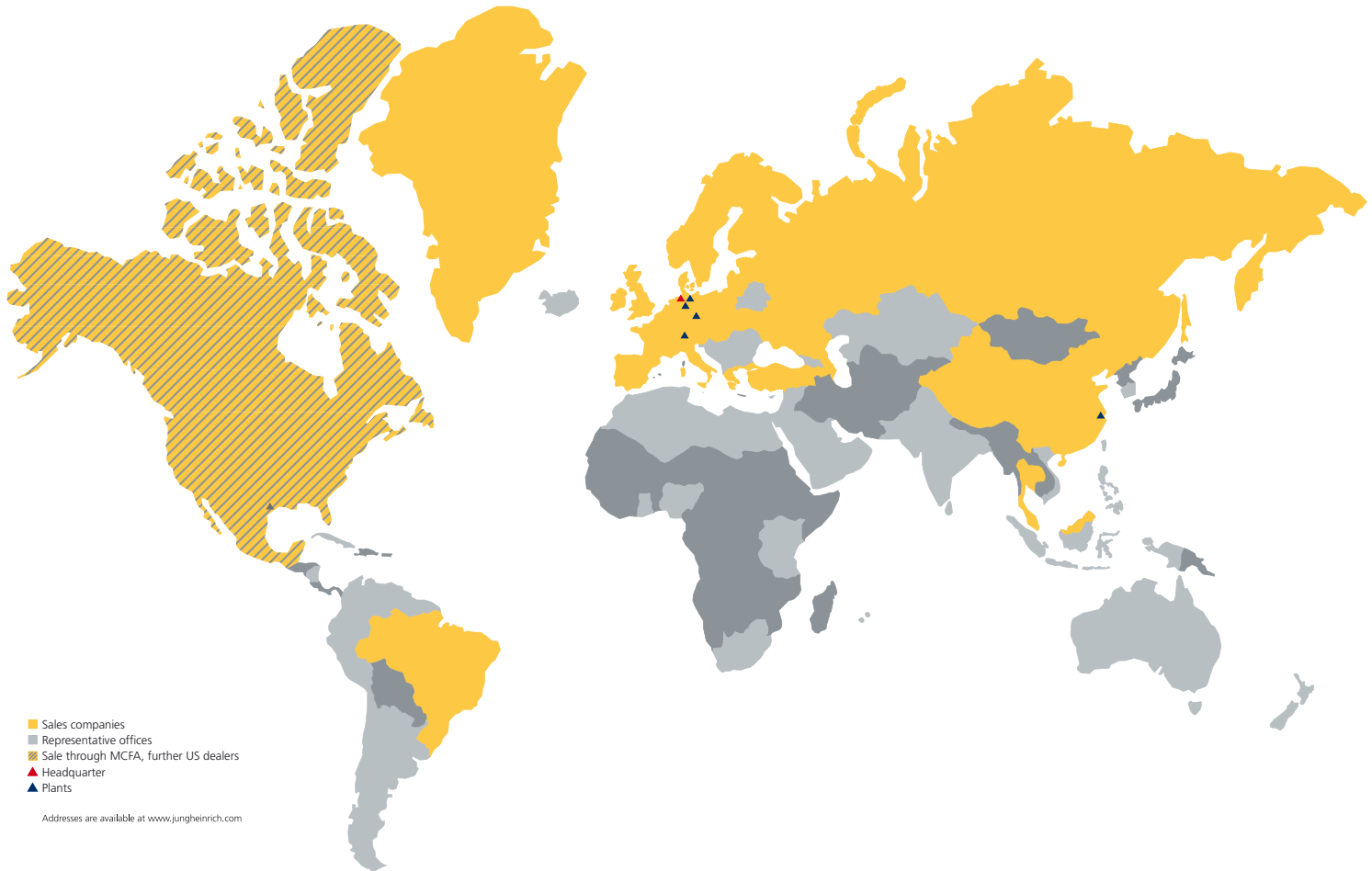




Facts and Figures.

JUNGHEINRICH

Your top brand in the world of logistics.





Material handling equipment, racks and services from a single supplier.

Material handling equipment

- Hand pallet trucks
- Battery-powered pedestrian-controlled pallet trucks
- Battery-powered pedestrian trucks
- Battery-powered three-wheel forklift trucks
- Battery-powered four-wheel forklift trucks
- Diesel forklift trucks
- LPG powered forklift trucks
- Reach trucks
- Horizontal order pickers
- Vertical order pickers
- High-rack order pickers
- High-rack forklift trucks
- Tow tractors



Rack systems

- Compartmentalised racks
- Wide-span racks
- Pallet racks
- Cantilever racks
- Warehouse platforms

Logistics systems

- Complete logistics solutions
- Material flow systems
- Warehouse management systems

Services

- Rental forklift trucks
- Used forklift trucks
- After-sales services
- Financial services
- Full-service performance package
- Fleet management
- Driver training
- Jungheinrich-PROFISHOP



www.jh-profishop.de



At a glance.

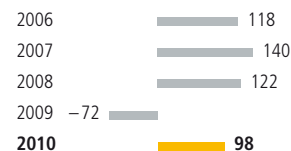
		2010	2009	Change in %
Jungheinrich Group				
Incoming orders	million €	1,924	1,654	16.3
Net sales				
Germany	million €	493	466	5.8
Abroad	million €	1,323	1,211	9.2
Total	million €	1,816	1,677	8.3
Foreign ratio	%	73	72	–
Orders on hand (12/31)	million €	281	208	35.1
Production of material handling equipment	units	60,400	48,300	25.1
Balance sheet total	million €	2,394	2,207	8.5
Shareholders' equity	million €	633	547	15.7
thereof subscribed capital	million €	102	102	–
Capital expenditures¹	million €	33	46	–28.3
Research and development	million €	36	39	–7.7
Earnings before interest and taxes (EBIT)	million €	98	–72	236.1
EBIT return on sales (ROS)	%	5.4	–4.3	–
EBIT return on capital employed (ROCE)²	%	22.7	–16.8	–
Net income	million €	82	–55	249.1
Employees				
Germany	12/31	4,661	4,793	–2.8
Abroad	12/31	5,477	5,473	0.1
Total	12/31	10,138	10,266	–1.2
Earnings per preferred share	€	2.45	–1.59	254.1
Dividend per share – ordinary share	€	0.49 ³	–	–
– preferred share	€	0.55 ³	0.12	358.3

¹ Tangible and intangible assets without capitalized development costs.

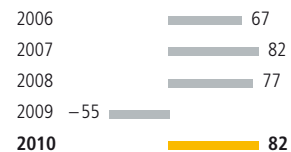
² EBIT as a percentage of employed interest-bearing capital.

³ Proposal.

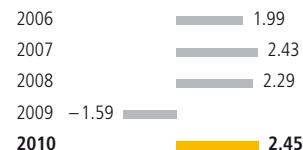
Earnings before interest and taxes in million €



Net income in million €



Earnings per preferred share in €





We make logistics your factor for success.

The increase in global distribution flows and the steadily accelerating pace of IT development are changing the face of intra-company logistics. The result is that made-to-measure, all-round solutions are replacing the classic product offering.

Jungheinrich AG is one of the leading international suppliers in the fields of materials handling equipment, warehousing technology and material flow technology.

The company offers its customers a comprehensive product range of forklift trucks, shelving systems, services and advice for complete intralogistics.

In its direct sales network with 17 sites in Germany. From Flensburg to Munich, from Bonn to Berlin.

With its own sales and service companies in 31 European and non-European countries. From Norway to Spain, from Brazil and Russia to China. And with a large number of representative offices such as for example those in Australia, South Africa and India. Mitsubishi Caterpillar Forklift America Inc. is Jungheinrich's exclusive sales partner in North America.

With the four production plants in Norderstedt, Lüneburg, Moosburg and Landsberg in Germany. With an additional plant in Qingpu (China).

The performance spectrum is being extended further. Jungheinrich has evolved from a producer of materials handling equipment to a manufacturing logistics service provider. Today, roughly 750 salesmen as well as more than 3.400 mobile service engineers maintain a close-knit network providing competent consulting and comprehensive service all around the globe.

In short, they give you the good feeling that you can rely entirely on Jungheinrich in all questions of intra-company logistics.

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