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General Manager

Street
City
Country

Central customs and export control station

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Dear Sir / Madam

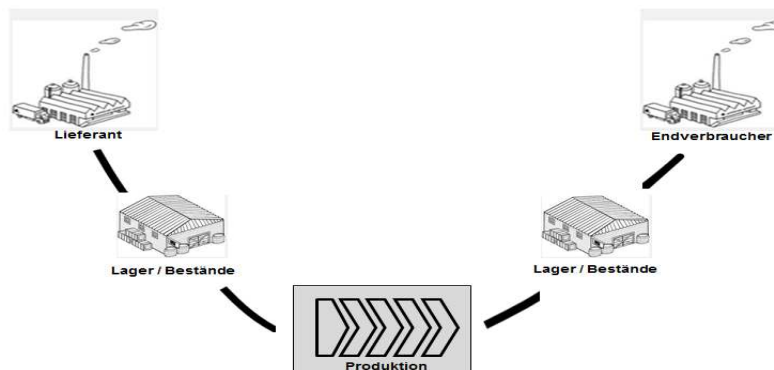
To ensure that we can continue to use efficient import and export processes together in the future, we ask for your support based on the measures listed below.

The World Customs Organisation has defined general conditions for the security of supply chains. National authorities are obliged to implement the requirements of these standards in legally binding national regulations. Accordingly, a number of countries have already enacted regulations based on and adding to security programmes already in existence which contain the optional and mandatory elements of the World Custom Organisation's SAFE Framework of Standards.

An essential element of these security requirements is the

'Authorised Economic Operator' (AEO).

This is a status assigned by national customs authorities upon application for 'reliable' authorised economic operators, provided that compliance with the security-related standards required to obtain this status is demonstrated by the relevant company. The goal of the customs programme is consistent security along the entire supply chain from manufacturer to end user:



Jungheinrich has applied for this status and as received the appropriate certificates. In order to prove the security in the supply chain to the customs authorities, Jungheinrich is required to verify that the suppliers or service providers are reliable within the parameters of the World Customs Organisation's SAFE Framework of Standards.

Jungheinrich Aktiengesellschaft
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You are therefore required to confirm one of the following alternatives of the AEO – Declaration on Security in the Supply Chain (see enclosure).

Further information regarding the framework of the World Customs Organisation and implementation of requirements within the European Union may be found at the following links:

WCO framework:

https://ec.europa.eu/taxation_customs/business/international-affairs/international-customs-cooperation-mutual-administrative-assistance-agreements/world-customs-organization_en

AEO homepage of the European Commission (language can be changed at top right):

https://ec.europa.eu/taxation_customs/general-information-customs/customs-security/authorised-economic-operator-aeo_en

Please return your response to us **no later than 14 days after receipt**. Thank you in advance for your support.

Kind regards

Thomas Schöneegg
Jungheinrich AG
Senior Manager Customs & Foreign Trade

Barbara Gundermann
Jungheinrich AG
Customs & Foreign Trade Consultant

This document was generated electronically and does not require a signature.

AEO – Declaration on security in the supply chain*

for Jungheinrich AG (Friedrich-Ebert-Damm 129, 22047 Hamburg) along with all legal independent organizations:
Jungheinrich Norderstedt AG & Co. KG, Jungheinrich Landsberg AG & Co. KG, Jungheinrich Moosburg AG & Co. KG,
Jungheinrich Degernpont AG & Co. KG and Jungheinrich Service & Parts AG & Co. KG



1. AEO-F / AEO-S – Participants in the security initiative

We are already participating in a customs security initiative, AEO-F or AEO-S, (AEO-C is not sufficient). We will send you a copy of the certificate or inform you of our authorisation number.*



2. Security Declaration – Particularly for merchandise and production materials

- Goods which are produced, stored or conveyed on behalf of or which are delivered to or received from the approved authorised economic operator (AEO)
 - Are produced, stored, processed and loaded at safe and secure operating sites and transshipment locations
 - Are protected against unauthorised access during production, storage, processing, loading and conveyance
- The personnel used for the production, storage, processing, loading and conveyance and transfer of such goods are reliable
- Business partners who act on my behalf have been instructed that they must also take measures to ensure the security of the supply chain referred to above.



3. Security Declaration – For companies providing only services at the Jungheinrich site or for JH customers (on behalf of Jungheinrich).

Employees working at the Jungheinrich site are reliable and regularly checked against the applicable sanction lists

Note: The check can take place at the following homepage: <http://www.finanz-sanktionsliste.de/fisalis/jsp/index.jsf>



4. Security Declaration – For customs service providers

Employees working on behalf of Jungheinrich are reliable and regularly checked against the applicable sanction lists

Note: The check can take place at the following homepage: <http://www.finanz-sanktionsliste.de/fisalis/jsp/index.jsf>



5. Contract clause

The clause relating to the security of the supply chain is included in the framework agreement.



6. Non-relevance declaration

The supplier supplies neither production materials nor merchandise and does not perform any services at the Jungheinrich site or for customers on behalf of Jungheinrich.

It is hereby confirmed that the information provided above is correct, changes will be reported immediately

Company name: _____

Name of the signatory: _____

Position: _____

Signature: _____

Date: _____

Company stamp (if available): _____



AEO-F / AEO-S status planned

We are ourselves intending to apply for the status of an AEO-S or AEO-F within the next 12 months or the application is already in progress. This customs security initiative includes measures in the area of asset protection, safety of business partners, personnel and information, as well as packaging and transport.

Name of customs security initiative: _____

Date of application: _____

Reference of authority (if known): _____

* Please send this completed document to your responsible Jungheinrich contact partner or to the following address: Jungheinrich AG, FE-Z department, Friedrich-Ebert-Damm 129, DE-22047 Hamburg (by email: zoll@jungheinrich.de)

You can use this page as letterhead to send back the declaration by mail.

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GERMANY