

**CREATING  
SUSTAINABLE VALUE**

**2020**

**FACTS AND FIGURES**

## COMPANY PROFILE

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Founded in 1953, Jungheinrich ranks among the leading solutions providers for the intralogistics sector, with revenue of €3.8 billion and more than 18,000 employees worldwide. With a comprehensive portfolio of material handling equipment, automatic systems and services, the company is able to offer customers tailored solutions for the challenges posed by Industry 4.0 from a single source. Jungheinrich has energy expertise which is unique in the sector and is a pioneer in lithium-ion technology. Jungheinrich's goal is to be the number one choice in intralogistics worldwide. With our Group strategy 2025+, we have committed ourselves to the goal of creating sustainable value – for our customers, employees, shareholders and business partners as well as for society at large.

# 2025+ STRATEGY

With our Group strategy 2025+, we have committed ourselves to the goal of creating sustainable value – for our customers, employees, shareholders and business partners as well as for society at large. Taking all of this into consideration, our aim is to reconcile economic, environmental and social developments and to place the needs of all stakeholders at the core of our activities.

In this regard, we have committed to using resources efficiently.

**Want to learn more?** Visit our online Annual Report at [ar2020.jungheinrich.com](https://ar2020.jungheinrich.com) with more information about our Strategy 2025+ and the 2020 financial year – including video and audio material.

## OUR FIELDS OF ACTION

**AUTOMATION** Automation at the core of our future growth

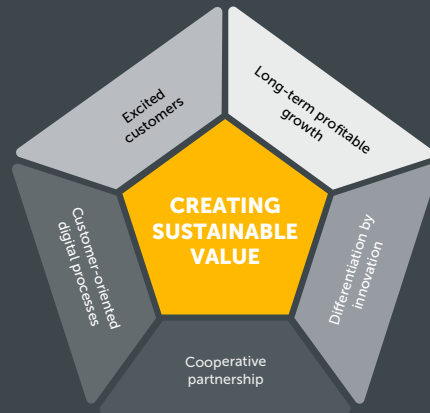
**DIGITALISATION** New products and business models through digitalisation

**ENERGY SYSTEMS** Electric mobility is our core competence

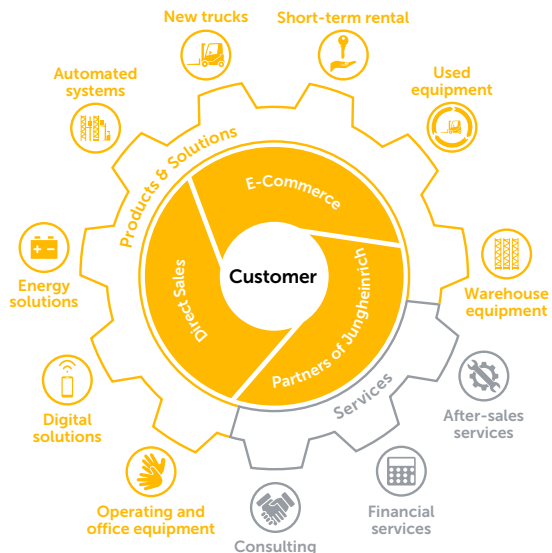
**EFFICIENCY** Our digital transformation makes processes and structures more efficient

**GLOBAL FOOTPRINT** We think globally and act locally

**SUSTAINABILITY** Sustainability is part of our DNA and the basis of our activities



# BUSINESS MODEL AND KEY FIGURES

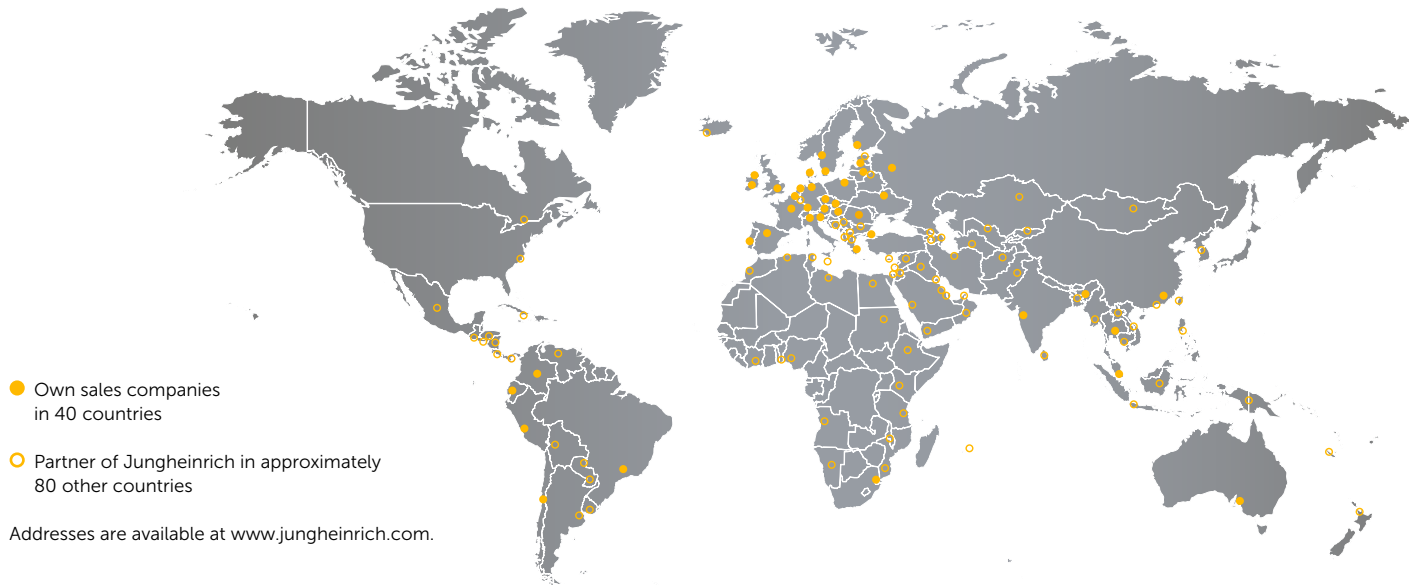


<b>Jungheinrich Group</b>		<b>2020</b>	2019	Change %
Incoming orders	units	111,400	121,900	-8.6
	€ million	3,777	3,922	-3.7
Revenue	€ million	3,809	4,073	-6.5
Foreign ratio	%	76	76	-
Earnings before interest and income taxes (EBIT)	€ million	218	263	-17.1
EBIT return on sales (EBIT ROS)	%	5.7	6.4	-
Earnings before taxes (EBT)	€ million	200	242	-17.4
EBT return on sales (EBT ROS)	%	5.3	5.9	-
Profit or loss	€ million	151	177	-14.7
Capital expenditure <sup>1</sup>	€ million	75	157	-52.2
Research and development expenditure	€ million	89	86	3.5
Employees 31/12	FTE <sup>2</sup>	18,103	18,381	-1.5
Earnings per preferred share	€	1.49	1.75	-14.9

1 Property, plant and equipment and intangible assets without capitalised development expenditure and right-of-use assets.

2 FTE = full-time equivalents; part-time employees were taken into account according to their hours.

# JUNGHEINRICH WORLDWIDE



## AWARDED WITH



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As of: April 2021